

Cayuga Community College
FOUNDATION

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20. Kimberly M. Townsend
21. L. Michael Treadwell
22. Robert K. Wallace
23. Caroline M. Westover

Dr. Daniel P. Larson, Ex Officio
*Honorary Director

In addition, the following people recently served on the Board of Directors:

Gail Cowley
Marianne R. O'Connor
Ann Scanlan

Staff

- Jeffrey L. Hoffman, Executive Director
- Martha S. MacKay, Associate Director of Development
- Louise B. Wilson '72, Director of Alumni Affairs
- Carol A. MacKenzie '74, Administrative Assistant
- Kathleen Colella '72, Part-time Administrative Assistant
- Mary J. Kriever '09, Part-time Administrative Assistant
- Kathleen O'Donnell, Accountant
- Buffington & Hoatland CPAs, Auditors



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Cover Photo:

The CCC Foundation provides outstanding programs to the communities we serve. In 2010-11 we brought Ed Asner to the Bisgrove Theatre for his one-man show on FDR. The Foundation also sponsored a lecture from CCC alumna and best-selling author Kim Edwards.

A letter from the President

The Cayuga County Community College Foundation, Inc.

Dear Friends of the CCC Foundation,

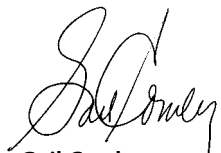
By the time you receive this Annual Report, the Cayuga Community College Foundation will have undertaken one of the most ambitious projects in our history. During the past year, the Foundation's Board of Directors, and in particular our Executive Committee and our Project Review Committee, worked tirelessly to assist the College in obtaining Cayuga's new River Glen Campus. This deal culminated in late 2011 with a project that will literally open new doors for CCC and its students. Looking back, I am hopeful that the Foundation has set the stage for the continuing growth and outreach of Cayuga Community College for years to come.



Looking forward, I believe that the CCC Foundation has an even brighter future. Our 30th anniversary in 2012 will present us with a much different organization than the one that was founded in 1982. What began with a handful of community pioneers and a few thousand dollars in assets has grown to a vibrant philanthropic organization with over \$11 million in assets.

What's next? As I leave the CCC Foundation, I see a strong organization ready to move into new arenas while staying true to its original vision. Our future plans include athletic fields and a media arts complex at the Auburn campus, as well as new extension sites strategically positioned throughout CCC's service area. As we move forward, the CCC Foundation will continue to rely upon the engagement of you, our friends and donors.

On behalf of the Foundation's Board of Directors, I personally offer you my sincere gratitude for your tremendous support of the Cayuga Community College Foundation and invite you to journey with us as we plan for the future.



Gail Cowley

President, The Cayuga Community College Foundation, Inc.

Highlights

Support to the College

New Scholarships



Program Support

Cultural Events

Special Projects Grants



Generous Donations



ACC/CCC Alumni Association



Donors / Planned Giving

Support to the College

The Foundation provides support to the College in two forms: 1) scholarships, awards and grants to students and 2) support for academic and other College and community programs. The Foundation had another good year receiving gifts and grants from many individuals, foundations and organizations.

Support to Students

In the past year, the Foundation received funds to create two new commencement awards and one scholarship:

The David L. Becker II Memorial Award was created by family and friends of David, a CCC student, who passed away from injuries sustained in an automobile accident. This will be awarded to a graduate of one of the computer science programs at the College who has demonstrated a spirit of creativity.

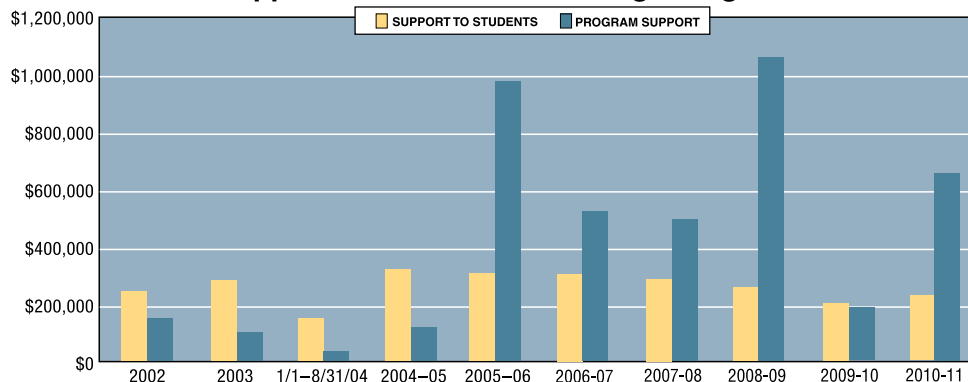
Taylor Denson Health Scholarship, formerly known as the Cayuga Community Health Network Scholarship, who created it with additional support from the Run4Life organization and Central New York Area Health Education Center. This scholarship is awarded to a returning sophomore enrolled in the nursing program with good academic standing. The recipient must be an active member of the Nursing Club or involved in a community health-related organization(s) with a demonstrated history of community involvement. Preference will be given to a student who expresses an interest in pursuing employment within Cayuga County, supporting the community with his/her high standards of excellence and thereby promoting the mission of the Cayuga Community Health Network to "build a healthier Cayuga County by improving access to quality health care services, improving the efficiency of health service, and promoting healthy lifestyles."

Eastern Shore Associates Insurance Award was established by Robert K. Wallace, Foundation Board Member and President and CEO of Eastern Shore Associates Insurance. This award will be given annually to a Fulton campus graduate who is entering the Insurance and Risk Management Program at SUNY Oswego, otherwise to a Fulton graduate pursuing studies in a business-related field at a four-year institution.

During 2010-2011, the Foundation provided \$919,991 to the College and to the community through awards, scholarships, campus improvements and other awards including the following:

- \$249,837.46 for 258 **Scholarships** and 75 **Commencement Awards** to diminish some of the unmet need of \$13,907,816 for 2010-2011.
- \$16,020 in **Faculty Grants** for the **Emerson Endowed Chair** and one **Summer Fellowship**.
- \$172,453 for **Program Grants**

**CCC Foundation, from Audit
Support to Students and College Programs**



Student Testimonials



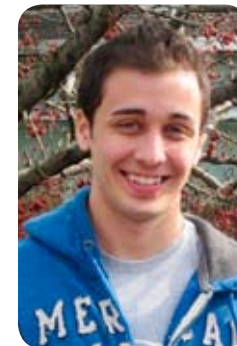
"Scholarship funds make going to college during times of economic hardships possible for students of need and who have worked hard to deserve this aid and recognition."

Bethany Nelson – Educational Support Professionals Scholarship

"Being awarded with scholarships from the Cayuga County Community College Foundation has been very beneficial for both my family and me. Thanks to these awards I am able to attend CCC without taking any student loans. While other colleges failed to provide enough financial aid, CCC went above and beyond their numerous scholarship opportunities."



Jennifer Marshall – Auburn Steel/Nucor Steel Auburn, Inc. Scholarship



"I am truly honored and greatly appreciate a scholarship of this magnitude. It will be extremely helpful in achieving my engineering degree."

Nick Donofrio – Claire E. and Frank A. Fama Sophomore Engineering Scholarship

Support to the College

Fall/Spring Scholarships

ACC/CCC Alumni Association Scholarships
Administrative/Professional Group Scholarship
David F. Alexander Memorial Scholarship
Alliance Bank Scholarship
Auburn Players Community Theatre Scholarship
Auburn Police Union Local 195 Scholarship
Auburn Steel/Nucor Steel Auburn, Inc. Scholarships
Josephine Aversa-Lynch Memorial Scholarship
Claudine B. Babiarz Memorial Scholarship
Antonino & Matteo Bartolotta Scholarships of Merit
Antonino & Matteo Bartolotta Technical Scholarship
James A. & Katie S. Bentley Memorial Scholarship
Donald P. Blaisdell EAP Scholarship
Richard Bunn Memorial Scholarship
CCC Grants-in-Aid
Patricia M. Callahan Scholarships
Cayuga Bank Scholarships
Cayuga Bank Employee Memorial Scholarship
Cayuga County Home Bureau Scholarship
Cayuga County Medical Society Scholarship
G. Bruce & Betty Dearing Memorial Scholarship
Taylor Denson Health Scholarship
Selio & Kathryn DePasquale Science Scholarship
Educational Support Professionals Scholarship
Empire State Diversity Honors Scholarship
Claire E. & Frank A. Fama Sophomore Scholarships
Joseph S. Fleszar Memorial Scholarship
Foresman Family Scholarship
Leo and Elizabeth Curtin Fox Memorial Scholarship
Freshman Scholarships of Merit
Fulton Savings Bank Scholarship
Fulton Savings Bank High School Scholarships
Anne Drancsak Gallagher Memorial Scholarship
Mr. & Mrs. Joseph P. Ganey Business Scholarship
Harry W. and Dorothy J. George Scholarships
Virginia E. (Dent) Greenfield Memorial Scholarship
Harrington Business Scholarship
Ryan L. Hart Memorial Scholarship
Jack M. Hayden Jr. Memorial Scholarships
Holy Family High School Alumni Scholarship
Honors Scholarships - Full Tuition
Honors Scholarships – Sophomore
Walter W. & Mabel C. Hornburg Scholarships
William J. Humes Jr. Memorial Scholarships
Kenneth & Margaret Lesch Jahn Memorial Scholarship
Honey and Dr. Joseph F. Karpinski Sr. Memorial Scholarship
Knight Foundation Scholarships
Sabina Kulakowski Memorial Scholarship

Daniel C. Labeille Grant
Walter K. Long Memorial Scholarship
Verna Bench MacKay Memorial Scholarship
Maureen Mahany Memorial Scholarship
Rocco Malvaso Memorial Scholarship
Helen C. Mahon/Zonta Club of Auburn Scholarship
Elizabeth Payne McQueeney Memorial Scholarships
William & Esther Norris Scholarships
Nursing Scholarships
Jessica L. Onderdonk Memorial Scholarship
Ruth Penchoen Memorial Scholarship
Joseph W. and Margaret G. Pine Memorial Scholarship
Patricia K. Rizzo Memorial Scholarship
Linda A. Rooker Nursing Scholarship
St. Alphonsus School Scholarship
Scholarship Incentive Awards
Herman & Margaret Schwartz Scholarships
James Sayre Seymour Memorial Scholarship
Nataline Dulles Seymour Memorial Scholarship
Society of Broadcast Engineers Scholarships
Sophomore Scholarships
Ralph W. Standbrook Scholarship
Anne I. Stapleton Scholarship
John E. Stapleton Scholarship
Dr. Thomas D. & Wilhelmina Meagher Stapleton Scholarship
Josephine A. Stephen Memorial Nursing Scholarship
Sylvania-GTE-Philips Employee Association Scholarship
TRW-Auburn Electronics Division Scholarship
Preston H. Thomas Memorial Scholarships
Trustee Scholarships
Ward Family Scholarship
John M. & Marjorie D. Wetherby Scholarship
Lisa A. McLoud White Memorial Scholarship
Dellaphene Winters Memorial Scholarships
Jacqueline Kellogg Wise Memorial Scholarships
Rose M. Zambito Scholarship

Commencement Awards

ACC/CCC Alumni Association Awards
Accounting Career Award
Accounting Transfer Award
Madeleine Alfieri Memorial Nursing Award
Dr. G. Burnett & Vera K. Atwater Memorial Award
Auburn Community Hospital Auxiliary Award
David L. Becker II Memorial Award
Irving & Helen Belth Memorial Award
Neilia Hunter Biden English Awards
Dean Norman F. Bourke Memorial Scholarship
Edward T. & Alice L. Boyle Memorial Scholarship
Carol A. Brewer Sportsmanship Award
Professor Joseph A.M. Camardo Memorial Award

Sandra B. Carbary Memorial Award
Ruth Edwards Carpenter Memorial Award
Ralph J. Casbarro Sports Award
Mark "Chico" Castiglione Memorial Award
Philip Thomas and Mary Pace Cefaratti Memorial Award
Vicki Cook Condie Nursing Excellence Award
Sue Court Memorial Award
John A. Daum Memorial Scholarships
Barbara Dove Memorial Award
Eastern Shore Associates Insurance Award
Fred M. & Ora H. Everett Awards
Claire E. & Frank A. Fama Memorial Awards
Foundation Memorial Award
Mr. & Mrs. Joseph P. Ganey Business Award
Harry W. and Dorothy J. George Awards
Virginia E. (Dent) Greenfield Memorial Award
Harrington Business Award
Honors Faculty Award
Walter W. & Mabel C. Hornburg Award
Honey and Dr. Joseph F. Karpinski Sr. Award
John Karpinski Memorial Award
Samuel V. & Marion B. Kennedy Memorial Award
William Komanecky Memorial Science Award
Ruth Kimball Kent Memorial English Award
Dr. John P. and Joann MacDaniel Award
J. Richard Mahlstedt Sr. Memorial Award
Ethyl W. Mapes Nursing Award
Elizabeth B. Metcalf Memorial Award
Lena S. Michaels Memorial Award
Miele/Fama Leadership Award
Virginia K. Moore Award
Robert D. & D. Jayne Murphy Memorial Mathematics Award
William J. Painter Memorial Award
Phi Theta Kappa, Dean Norman F. Bourke Memorial Award
Dorothy M. Rooker Award
Patrick G. Ryan Memorial Award
Goldye Jean Schwartz Memorial Award
Dr. George Sincerbeaux Pediatric Scholarship
Society of Broadcast Engineers Scholarship
Anne I. Stapleton Award
John E. Stapleton Award
Dr. Thomas D. & Wilhelmina Meagher Stapleton Award
Thomas F. Steenburgh Memorial Award
Wilfred "Sonny" Taylor Memorial Award
Trustees' Memorial Award
Shirley Vargason Memorial Award
Herbert P. Ward Memorial Award
Joan Post Worden Memorial Scholarship
Michael C. Wride Memorial Award
Jean Sturges & David Aidan Young Memorial Award

Bolded scholarships/awards first given in 2010-2011.

Support to the College

Program Support

Program support provides funding for faculty, staff and our community:

- **Instructional Equipment Fund** distributed \$43,415 for tables, desks, chairs, holders, floor stands and Casio digital pianos for the music lab and 15 Leica DM750 microscopes for the biology laboratory.
- **Library Collection Fund** did not expend its funds due to staffing changes.
- **Cultural events** are made possible with funds from the Ruth P. Thomas Arts Fund, the Cultural Enrichment endowed fund and the Noreen and Michael J. Falcone lecture series.

On October 3, 2010, award-winning actor and comedian Ed Asner presented a one-man, one-act without intermission show to a sold-out audience outlining the later years of American President Franklin Delano Roosevelt. Bringing to life one of America's most beloved and influential presidents, the performance titled FDR focused primarily on the political figure's battle with polio and revealed the humanity and grace of the man who led the country through some of its most difficult times, including the Great Depression and World War II. FDR is based on the play *Sunrise at Campobello* by Dore Schary, which was

originally produced on Broadway by the Theatre Guild and ran 556 performances, one of the longest running plays of all time. Following the performance there was a meet and greet of invited guests and an opportunity to be photographed with Mr. Asner.



Foundation Executive Director and staff at meet and greet with Mr. Asner.

In April 2011, best-selling author and Cayuga Community College alumna Kim Edwards '78 returned to the area that inspired her latest book, *The Lake of Dreams*, as part of the Noreen and Michael J. Falcone lecture series.

While on campus, Edwards spoke to a gathering of several English classes and met with some faculty and administrators. Copies of Edwards' books were available for purchase at the evening public talk on "To *The Lake of Dreams*: One Writer's Journey," which was free and open to the public. It was attended by 250 and followed with a book signing.

In her latest novel, Edwards reportedly drew on her childhood experiences in her former home of Skaneateles, keeping a china bowl full of Finger Lakes shale on her desk for inspiration as she wrote.

Her previous novel, *The Memory Keeper's Daughter*, won a Barnes and Noble Discover Award pick and became a word-of-mouth best-seller, spending 122 weeks on the New York Times Best Seller list, 20 of those weeks at #1. Published in more than 38 countries, it was also a best-seller in Italy, France, Germany, England, Australia, New Zealand, Brazil, Holland, and Taiwan.



- **Special Projects and Development Grants** provide faculty and staff members the opportunity to attend conferences, explore possible new programs and develop new intersession courses.

Linda Alfieri, Professor, Director of Nursing, attended the Emerging Technologies in Nurse Education Conference in San Francisco. The conference offered a unique opportunity to increase awareness of new technology and experience how to integrate selected techniques that nurse education practices.

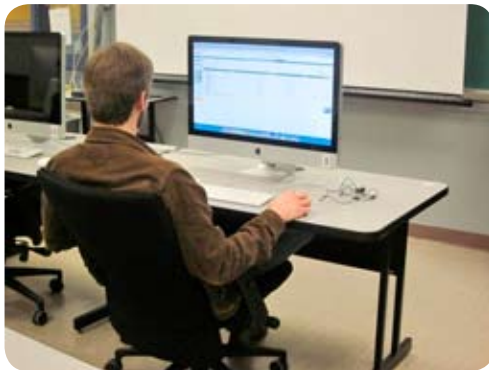
Ngocanna P. Huynh, Assistant Professor of Psychology, traveled to London to develop a course called the Psychology of Multicultural London. This course will promote social transformation and tolerance for acceptance of all cultures; help students form respect for others; have a better understanding for those who are different from them; be able to examine psychology and multiculturalism from a global context and hopefully be able to bring back their knowledge and apply it to the overall atmosphere on campus.

John Campbell, Professor of Engineering Sciences, received a Summer Fellowship from the Foundation in order to incorporate the Coordinate Measurement Machine (CMM) across the curricula of the Mechanical Technologies program. The major focus of his efforts for this project was working in the College's CAD laboratory to learn the basic programming skills. He also attended a week-long training in Buffalo to learn how to run the program in the Automatic DCC mode.

- **Nursing Program Fund** made it possible to do a make-over of the nursing corridor. The walls were painted and custom graphics were made to display the nursing pin, pictures and words reflecting the philosophy of the nursing program. In addition, a healthcare scene mural was installed in the nursing laboratory.



- **Special Grant** from the **Green Foundation** provided for the purchase of new furniture for the Telecommunications department.



Changes to Endowment Rules Implemented by the CCC Foundation

The heart and soul of the Cayuga Community College Foundation's giving over the years has been the generosity of our donors in providing endowment gifts. Endowed funds are often (but not always) given for scholarships, the idea being that the Foundation will hold the fund forever ("in perpetuity," as we like to say). Endowed funds provide ongoing support as we use the earnings and growth to provide scholarships and other grants.

In September 2010, the State passed the *New York Prudent Management of Institutional Funds Act* ("NYPMIFA"). This changed the way in which foundations must account for our endowed funds. Under the prior law, charities were prohibited from expending funds from any endowment when its value dropped below "historic dollar value," defined as the total contributions that the fund had received over the years.

NYPMIFA eliminated the "historic dollar value" concept, replacing it with guidelines regarding the "prudent" management of funds. NYPMIFA also required us to notify most of our endowed fund donors, explaining the new rules and giving them options for the future use of these endowed funds.

The CCC Foundation completed the task of incorporating the new rules into our activities with great help from our accounting firm, Buffington & Hoatland, and our accountant, Kitty O'Donnell. In fact, we did it so quickly and so well that SUNY asked us to show other foundations how it's done! This demonstrates once again the value of your giving to the CCC Foundation and the great care that we take with every gift entrusted to us.

If you have any questions about establishing an endowed fund at the Cayuga Community College Foundation, contact us at (315) 294-8627.

Highlights

Cayuga Community College Foundation

Change is usually quite visible at a college: new faculty and staff arrive, new buildings are constructed and existing facilities are renovated. In 2010-11, the changes experienced by the Cayuga Community College Foundation were not visible to the eye. They were, nonetheless, momentous.

The biggest change, which was ongoing as the year drew to a close, was the new relationship and role of the Foundation vis-à-vis the College. For its entire history the Foundation had been an extraordinary partner for the College in terms of support. We had raised millions for capital projects and given out millions more in scholarships, grants and program support. In 2010, the College asked the Foundation to go beyond giving...to ownership. Specifically, we were asked to consider taking ownership of the River Glen Plaza in Fulton so that it might serve as the site for a vast expansion of CCC's campus in Oswego County.

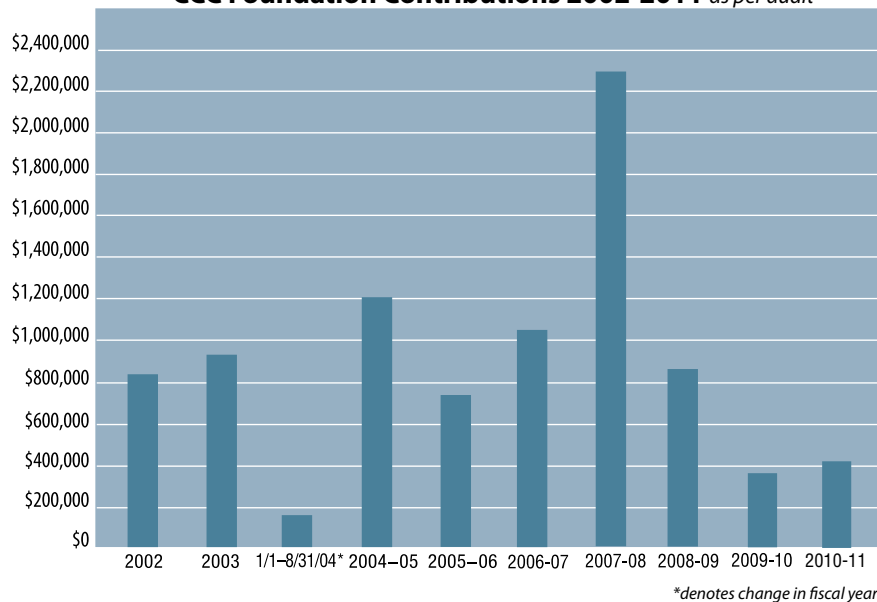
Beyond the financial considerations, the River Glen project cut to the heart of who and what the CCC Foundation is. As we thought this through, we looked at the models of other successful community college foundations. Many had added real estate to their "portfolios," holding extension sites and residence halls for their respective colleges. However, as far as we could tell, the CCC Foundation was the first to be asked to take ownership of an entire branch campus.

As time progressed, the Foundation was clearly headed in the direction of taking ownership of the Plaza (except for the former P&C store, which is owned by Cayuga County and held in trust for the College). Holding such a significant piece of real estate would necessitate several steps, including the creation of a subsidiary of the Foundation. As of fiscal year end (August 31, 2011), the River Glen project was not finalized.

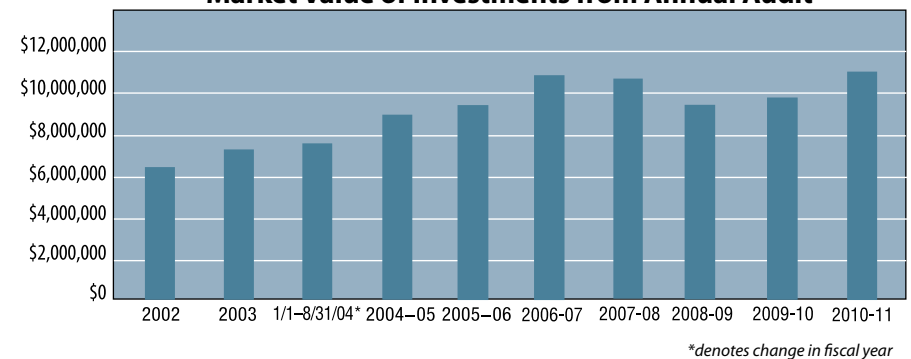
Other "behind the scene" changes this year included our first full year under our new bylaws. The major changes included adding a Trustee representative to our Board, clarifying our Board relationship with the Alumni Association, and going from three Board meetings per year to four. These changes reflect the growing maturity of the Cayuga Community College Foundation in our increasing importance in the life of the College.

The public face of the CCC Foundation continued strong in 2010-11, as demonstrated in the rest of this report. We sponsored special events with Ed Asner as FDR and alumna/author Kim Edwards. We held a luncheon for former employees, Foundation Directors and Trustees that brought together many longtime friends. The Foundation continued its strong support of scholarships, equipment grants, programming and faculty development. All in all, it was a very special year for the Cayuga Community College Foundation!

CCC Foundation Contributions 2002-2011 *as per audit*



CCC Foundation Market Value of Investments from Annual Audit



Highlights

Faculty and Staff Double Their Giving to the CCC Foundation

There's an old maxim in fund development: when you're looking for support, look first to the people who know you best. Of course, those people include ACC/CCC alumni, who are among the most generous of graduates from any community college. Another group of great givers is the staff and faculty at Cayuga. Over the past five years, the number of CCC employees who give has tripled, and the total amount given has more than doubled!

<u>Year</u>	<u>Employee Donors</u>	<u>Gifts and pledges</u>
2006-07	32	\$7,002
2010-11	99	\$14,120

"Our staff and faculty have really extended themselves over the past few years, and we appreciate it," said executive director Jeff Hoffman. "With the down economy, they realize that students need their support more than ever." Hoffman noted that the list of employee donors includes longtime, faithful givers as well as new hires. "The Foundation is elated that so many new staff and faculty start giving as soon as they join the College. For many people, one of the first things they do at Cayuga is to make a gift to the Foundation."

Employee giving has been helped by the Foundation's Annual Fund program. In 2010, the CCC Foundation won the SUNY-CUAD *Annual Fund of the Year* award for its innovative campaign that was "chaired" by George Washington. The 2011 "Honorary Chair" was Elvis Presley. "It was fun to watch the competition between the 'Father of our Country' and the 'King of Rock'n Roll!'" said Hoffman.

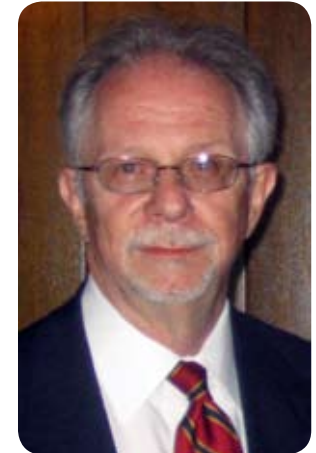
Who will be the next Honorary Chair of the CCC Foundation's employee campaign? We prefer well-known celebrities or historical figures...if you have someone you'd like to nominate, please contact the Foundation Office!

Elvis impersonator, Joseph Tratt '12, poses with the "King" to celebrate the successful employee appeal.



Honorary Director

Daniel C. Labeille joined the faculty of Auburn Community College in 1966, creating the College's Theater Department and later nurturing its radio and telecommunications programs. As a faculty member, Mr. Labeille initiated the London Travel Program, originally focusing on theatre productions in London's West End and working in conjunction with the National Theatre. This travel program has become a model in higher education, attracting students from many colleges other than Cayuga, and has grown to incorporate credit-bearing offerings in business, telecommunications, criminal justice, literature and health care.



In 1982, Mr. Labeille was appointed the first executive director of the newly formed CCC Foundation, while continuing to teach on a part-time basis. The Foundation undertook its first campaign in 1983 and has continued an unbroken tradition of successful capital, endowment and annual campaigns since then. As executive director, Mr. Labeille also put in place the structure through which the Foundation's many individual funds—over 100 at last count—are administered. This structure enables the efficient tracking and effective use of permanently restricted, temporarily restricted and unrestricted funds, in accordance with Foundation policy, IRS rules and applicable laws. The CCC Foundation has the largest endowment: FTE (full time equivalent student) ratio among SUNY's community colleges, and is recognized nationwide as a model for college foundations.

Mr. Labeille was conferred the title of Honorary Director of the Cayuga County Community College Foundation on January 25, 2011. Mr. Labeille served as the founding executive director of the Foundation for 14 years and then served 6 years as a director on the Foundation Board. The Foundation is privileged to have Mr. Labeille as an honorary member of the Board of Directors.

Highlights

Entrepreneurship

As a partner with Syracuse University, Cayuga Community College and the CCC Foundation have benefitted from \$300,000 in program development grants, funded by the Ewing Marion Kauffman Foundation of Kansas City, Missouri. In addition to numerous faculty development grants, the CCC Foundation also funded two Business Plan Competitions. One, held in conjunction with Cayuga-Onondaga BOCES, opened the doors of entrepreneurship to 147 high school students in 10 technical programs. Using this model, we expanded the competition to Cayuga's own students. Our infusion process brings entrepreneurial thinking and concepts to over 700 CCC students annually.



Cayuga Community College President Daniel P. Larson (second from left) presents Lance Hall '11 of Oswego (third from left) with a certificate for winning the Business Idea Competition during a May 13 ceremony on the Auburn Campus. Also pictured (left to right) are Professor Steve Keeler, Coordinator of University Center Michael Greene, Director of Adult Learning Janet Nelson, and Fred L. Emerson Foundation, Inc. Endowed Chair in Enterprise and Innovation Tom Paczkowski.

ACC/CCC Alumni Association

Our organization continues to thrive and stay well connected to our alumni past, present and future. Inroads are being paved to bond with our current students, whom will one day take the reins of our association. Our board of directors has been active in their efforts to continue to offer scholarships and book grants, as well as welcoming the communities we serve to our activities and events.

Programs, Alumni, Student and Community Involvements:

- The first ever alumni e-magazine, *Inspire*, launched in mid-December despite the daunting task of creating an e-mail mailing list
- Two successive weekend trips to Gettysburg National Battlefield in September followed by a sold-out overnight trip to New York City in November
- 8th Antique Appraisal Fair in October, open to the public
- Procured seats for a talk by Condoleezza Rice at Hamilton College offered to students at local high schools, as well as staff and faculty, on November 2010, free of charge
- Collected more than 100 dozen cookies donated to the Neighborhood House from the Auburn campus and Oswego County Opportunities from the Fulton campus
- Members represented the Association at the College's 37th annual holiday craft fair
- Hosted a December Recognition ceremony for students completing their course requirements early
- Totally revamped the annual Alumni Phone-a-Thon to be more efficient and professional
- Assisted with the 10th annual Family Fun Day event open to the public
- Developed opportunities to promote alumni scholarships
- 1st ever Washington D.C. trip to view the cherry blossoms in April—had 55 participants and several on the waiting list
- July New York City day trip sold out with more than 50 people attending
- Revised procedure for Alumni Award nomination and selection process
- Provided \$2,411 in book grants to students with financial need
- Participated in "Newspapers In Education" program
- Worked with campus IT department to thoroughly update alumni data base
- Published two editions of *The Spartan* alumni newsletter with a circulation of more than 14,000 alumni and friends. 90% of the publication written and developed in-house
- Produced an Alumni Association PowerPoint presentation given to each new incoming freshman at fall orientation 2011
- Worked with Foundation summer intern to update and revise Alumni Facebook page, as well as develop a college/alumni LinkedIn site
- Participated in a SUNY-wide Alumni Director Listening Session in August. The Office of the Chancellor reached out to rally the SUNY alumni directors for input, advice, guidance and wish-lists

Highlights



2011 Alumni Award Recipients

- Cheryl A. Foster '77
- William H. Tenity '65



Alumni sponsored trip to Washington, D.C.

Auburn "Cookies for a Cause"

*Carol Lauzon, Kelly Guy, alumni director
Louise Wilson and Linda Cook
from Neighborhood House.*



*Fulton alumni board members John Lamphere,
Judy Campanella and JoAnn Harris present
"Cookies for a Cause" to Laura Lloyd (third from
left) from Oswego County Opportunities.*



*Board members JoAnn Harris and Judy Campanella share plans
for the new Fulton campus with board members at a board
meeting in Fulton.*

Financial Report

BALANCE SHEET

For the year ended August 31, 2011

August 31, 2011

August 31, 2010

ASSETS

CURRENT ASSETS

Operating cash and cash equivalents	\$ 27,092	\$ 208,636
Pledges receivable current, net of discount	14,747	199,390
Accounts receivable	1,243	—
Reimbursed salary receivable	<u>1,500</u>	<u>3,000</u>
Total Current Assets	<u>44,582</u>	<u>411,026</u>

NONCURRENT ASSETS

Noncurrent pledges receivable, net of discount	—	187,100
Investments	<u>11,101,873</u>	<u>9,739,880</u>
Total Noncurrent Assets	<u>11,101,873</u>	<u>9,926,980</u>
Total Assets	<u>\$11,146,455</u>	<u>\$10,338,006</u>

LIABILITIES AND NET ASSETS

LIABILITIES

Accounts payable	\$ 5,410	\$ 3,358
Accrued taxes	1,461	1,874
Grants payable	<u>—</u>	<u>47,812</u>
Total Liabilities	<u>6,871</u>	<u>53,044</u>

NET ASSETS

Unrestricted net assets	<u>2,850,073</u>	<u>2,203,007</u>
Temporarily restricted net assets	<u>2,122,686</u>	<u>1,927,757</u>
Permanently restricted net assets:		
Income restricted	5,996,132	5,983,505
Income unrestricted	<u>170,693</u>	<u>170,693</u>
Total Permanently Restricted Net Assets	<u>6,166,825</u>	<u>6,154,198</u>
Total Net Assets	<u>11,139,584</u>	<u>10,284,962</u>
Total Liabilities and Net Assets	<u>\$11,146,455</u>	<u>\$10,338,006</u>

Financial Report

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the year ended August 31, 2011

August 31, 2011

August 31, 2010

PUBLIC SUPPORT AND REVENUES

Interest and dividends	\$ 289,661	\$ 305,708
Net realized gains (losses) on investments	797,084	(1,410,775)
Change in unrealized gains (losses) on investments	521,305	2,018,134
Contributions	410,715	322,575
Contributions in kind	209,779	201,886
Total Public Support and Revenues	<u>2,228,544</u>	<u>1,437,528</u>

EXPENSES

Program services:		
Scholarships and Memorial Awards	249,187	210,973
Equipment, campus improvements and other grants	670,804	204,863
Total Program Services	<u>919,991</u>	<u>415,836</u>
Management and general	201,718	193,324
Fundraising	252,213	233,789
Total Expenses	<u>1,373,922</u>	<u>842,949</u>

Changes in Net Assets	854,622	594,579
Net Assets at Beginning of Year	<u>10,284,962</u>	<u>9,690,383</u>
Net Assets at End of Year	<u>\$11,139,584</u>	<u>\$10,284,962</u>

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Extensive effort has been made to ensure the accuracy of recording information on all donors. Nevertheless, errors and omissions may occur. If your name has been misspelled, omitted or listed incorrectly, please bring it to our attention and accept our most sincere apologies.

We received tributes and memorials for the following people in 2010-11:

In memory of:

Elizabeth Battistoni
David L. Becker
Beatrice Chapman
Marilyn Coleman
Nicholas DeSocio
Weston D. Eldred
John T. Geherin
Allan Greenwood
Grace Greenwood
Richard S. Hart
Ryan L. Hart
Lore B. Koppel
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Anthony T. LoCastro
Ruth McKinney
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Daniel T. Nolan
James O'Donovan
Mary Petrosino
Dora Riccio
Robert C. Schluter
Phoebe Shoemaker
Robert Smith
Katie Socci
Victor L. Szczepanski
Vicki Verdi
Edward Vesosky
Todd Wawrzaszek
Gordon White
Robert E. White

Planned Giving

A Family's Legacy at Auburn Community College

Few people succeed on their own. We all need help at times, particularly when attending college. For Edward Giannino Jr., that help came from his family. Ed has decided to honor that legacy by naming the Cayuga Community College Foundation in his will.

"My dad, Edward Sr., graduated with the first class at Auburn Community College [1955]," Ed remembered. "My mother worked at Red Star Express Lines to put Dad through school, and he drove a cab at night," he continued. "I was born in 1954, so my parents were busy people!"

Upon graduating from ACC, Edward Sr. went to work at the GE plant on West Genesee Street. "It was a tough place to work. That's why my parents wanted us to get an education," Ed continued. "I went to ACC, graduating in 1974. Professor Warren Taylor said I was the first 'second generation' graduate of ACC!"

Ed went on to Buffalo State, earning his bachelor's degree in nutrition. "I then came home and ran Meals on Wheels in Auburn. Eventually I got my master's in social work at the University of Buffalo." Now in private practice as a counselor, Ed realized that he wanted to help others get their educations. That's why Edward Giannino Jr. decided to add a provision to his will to create a scholarship at CCC in honor of his parents, Edward and Mary Giannino.

"My life started in Auburn. This is where my roots are, and I have good thoughts about my education at ACC," he said. "I had some great professors: Bill Komanecky, Don Griffin, Don Sanzotta and others. That's why I've decided to give back."

Gifts like this one from Ed Giannino represent giving at the highest level. They reflect your personal values as well as your strong belief in the future of the College. If you have named the Cayuga Community College Foundation in your estate plans or would like to know how to do so, contact Jeffrey L. Hoffman, executive director of the Foundation, at (315) 294-8627 or foundation@cayuga-cc.edu. Thank you!



Edward Giannino '74 with his mother, Mary Bellomo Giannino.

Mission Statement

The mission of The Cayuga County Community College Foundation, Inc., an autonomous body, shall be to enhance and provide assistance for educational and other related programs of Cayuga Community College. The Foundation will continually seek to provide growth and improvement opportunities to the College, its students and staff through fund raising activities and through diligent fund management.

Cayuga Community College
FOUNDATION

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